

# ASHRAE BLUEPRINT

December 2015

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Ryan O'Connor

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Newsletter  
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## PRESIDENT'S MESSAGE

Ryan O'Connor

**Chapter Meeting: Wednesday December 9th @  
Westward Ho (The Country Club of Sioux Falls)  
Social 11:45, Lunch 12:00, Program 12:15-1:00**

**RSVP at our Chapter homepage ([www.sdashrae.org](http://www.sdashrae.org)) no later than Noon on  
Monday, December 7th. <http://sdashrae.org/meetinginfo.php>.**

### It's Your Chapter

After last week's record snowfall winter is officially here. As we approach the Holiday "Giving" Season I'd like to encourage you to consider this question. How can you support the local ASHRAE Chapter.

ASHRAE is comprised of volunteers. Each Chapter is responsible for manning the chairs with volunteers. Without volunteers the chapter fails. It's not a lot of work, but it does take some time. What I've noticed during the last few months is the more time I spend on ASHRAE the more I enjoy it, the more meaningful it becomes, the more value I see that it can bring to my career and life. This is our chapter, this is your chapter. Maybe it's time you get more involved at a higher level and allow your unique skills and talents to benefit the chapter, and make some connections.

We are still looking to fill a "Member at Large" position. This is your opportunity to give a little back to the chapter that has benefited you in a variety of ways. We want your input; we need your idea's so our chapter can reach its full potential.

So, as you carve up that plump turkey, spend time with loved ones, and look forward to celebrating the birth of our savior, be thankful for the strong chapter we have, consider how you can make it stronger, think of the "Connections" you can make.

I look forward to seeing you at The Club,

Ryan

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## CTTC Mike Fellows

Guest Speaker: Steve Larsen, Owner of the Growth Coach & Go Forward

Through decades of business leadership and professional experience, it became clear to Steve that, too often, lives can become about business first allowing leaders to take their eye off their most important priorities both professionally and personally. Steve's belief that being successful in life does not have to be as complicated as many allow it to be, led him to become certified in the Strategic Mindset Process in 2008. His passion for helping leaders see that true success can come from being certain we focus-on and accomplish the critical pillars in both business and life. Steve has had the opportunity to work with hundreds of clients through the Growth Coach Strategic Mindset Process. He attributes this success to making the many connections with the least obvious sources.

Before this, Steve was a marketing and advertising VP for BKG of Sioux Falls. He was recognized for communicating and creating, gaining trust, and making businesses look their best. Known to his colleagues as an empathetic listener with the ability to befriend anyone, Steve knew that as a Growth Coach, he would still be doing all the things he does best: relationship-building, public speaking, connecting with business leaders in all disciplines, and especially helping people. Only this time, he would be changing their lives.

Steve was awarded the Sioux Falls Business Journals Reader Choice award as the region's number one Business Consultant. He was also named the Growth Coach's Breakthrough performer of the year in 2013.

Presentation Title: "Making Connections"

The topic of the seminar will be "Making Connections". To highlight David Underwood, ASHRAE president's, theme this year Steve hopes to touch on the importance of drawing out the passion from all our members and connecting colleagues within our industry as well as elsewhere.

## RESEARCH PROMOTION AWARDS

Stuart Oster, Research Promotion Chair

Last year, again the South Dakota ASHRAE Chapter exceeded its goal for raising money to fund ASHRAE Research. We would like to invite all of last year's donors to the meeting to personally thank you for your donation and generosity. It is ASHRAE Research that is the real backbone of our industry and truly impacts our decisions on a daily basis, and this would not be possible without your donations. Please join us in this formal setting to accept your deserved recognition. We look forward to seeing you at The Club.

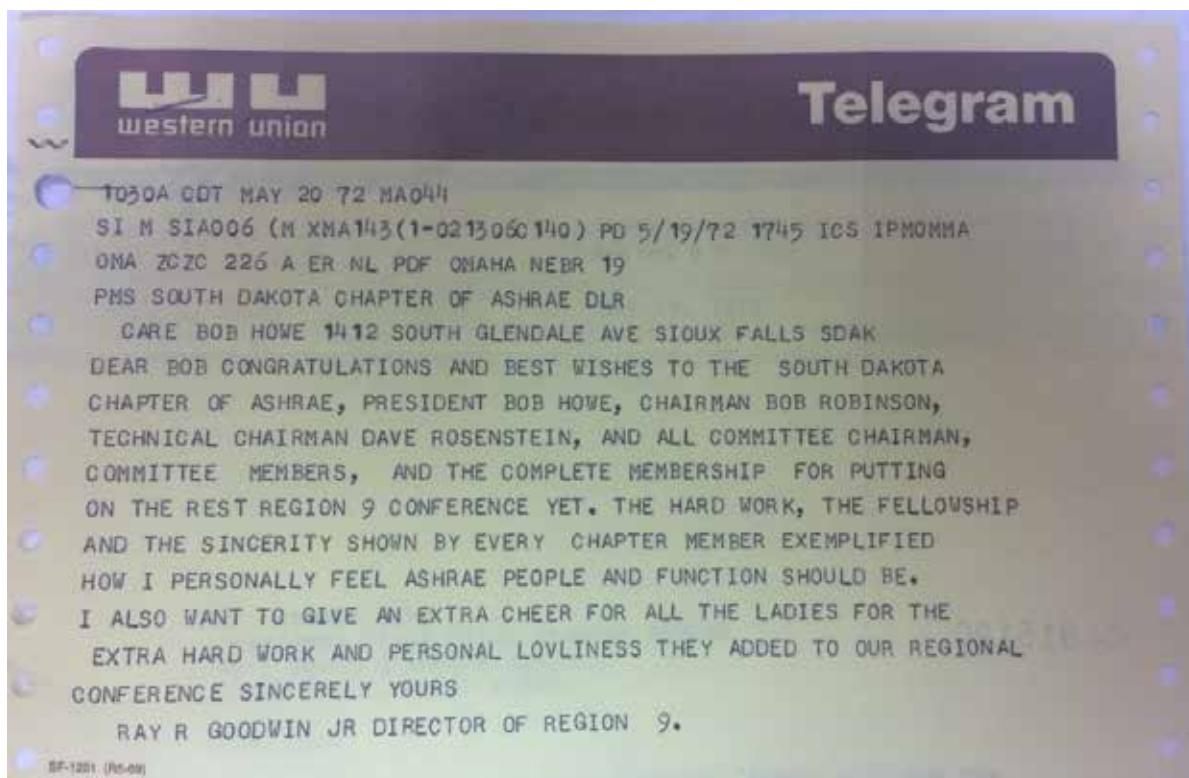
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## HISTORY Eric Johnson

On May 4<sup>th</sup> 1972, the South Dakota Chapter of ASHRAE hosted the Chapters Regional Conference (CRC) of Region IX at the Ramada Inn. The South Dakota Chapter President at the time was Robert (Bob) Howe, owner of Howe Plumbing and Heating. Other chapter officers were Milton Berg, Chairman of the Board; Jim Olson, Vice President; Bill Moser, Assistant Vice President; Dick Jameson, Secretary; Dan Woldt, Assistant Secretary; and Jim Kelm, Treasurer.

ASHRAE National President Elect Andrew Boggs attended the conference. He spoke briefly about the importance of regional meetings and how they greatly impact communications on the national level.

Below is a picture of a Western Union telegram that the Region IX Director Ray Goodwin Jr sent to Bob Howe after the successful event. Communication technology has changed a bit over the past 40 years.



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## The 2015-2016 South Dakota Chapter ASHRAE Line-up:

Sept 9	Noon	Pat Carus, M.S. – Data Aire <i>“Precision Cooling Basics for Today’s Data Management Needs”</i>
Oct 7	Noon	Kristi Honeywell, South Dakota State Engineer <i>“State Government’s Energy Reduction Efforts”</i>
Oct 30	ASHRAE Shootout	Hunter’s Pointe, Humboldt, SD. Sporting Clays.
Nov 4	Afternoon Seminar	Dan In-Hout, Chief Engineer, Krueger <i>“All About Air Distribution”</i>
Nov 4	Evening	Dan In-Hout, Chief Engineer, Krueger <i>“You Can’t Afford Discomfort”</i> ASHRAE Distinguished Lecturer Student and Past Presidents Night
<b>Dec 9</b>	<b>Noon</b>	<b>Steve Larsen, Growth Coach &amp; Go Forward</b> <b><i>“Making Connections”</i></b>
Jan 6	Noon	Sheila J. Hayter, PE, FASHARE, LEED AP ASHRAE Distinguished Lecturer
Feb 12 or 13	Valentines Event	Olde Towne Dinner Theatre
Mar 9	Noon	To Be Determined...
April 6	Evening	To Be Determined... Student Night and Past Presidents Night
May 29		<i>Golf – Brandon Golf Course</i>

### **Membership** **Nathan Larson**

If you know of anyone that may be interested in joining ASHRAE, be sure to tell them about ASHRAE and invite them to a meeting. Membership information can be found at [www.ashrae.org/members/](http://www.ashrae.org/members/) or call Nathan at 605-996-7548 with questions.

# 2016 ASHRAE Winter Conference

Jan. 23–27 | Orlando Hilton | Orlando, Fla.

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*New Technical Program Tracks, Networking,  
World's Largest HVAC&R Marketplace*

Special first time attendee registration fee available! Low, early-bird registration rates end Nov. 2. Register early! Registration to the ASHRAE Winter Conference includes free access to the AHR Expo!



## **2016 AHR Expo**

Jan. 25–27 | Orange Co.  
Conv. Center | Orlando, Fla.



Venues are strategically located next to each other for easy access.